

## Message Text

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PAGE 01 STATE 131185  
ORIGIN NEA-11

INFO OCT-01 ISO-00 EB-08 /020 R

DRAFTED BY NEA/ARP:FHGERLACH:SLB  
APPROVED BY NEA/ARP:JWTTWINAM  
NEA/ARP:JCWEST

-----093736 232308Z /20

O R 232147Z MAY 78  
FM SECSTATE WASHDC  
TO AMEMBASSY JIDDA IMMEDIATE  
INFO USLO RIYADH  
AMCONSUL DHAHRAN

UNCLAS STATE 131185

FOR EBLAN FROM AMBASSADOR

E.O. 11652: N/A

TAGS: BTRA, SA

SUBJECT: CORNING GLASS VISIT

1. AMORY HOUGHTON, JR., CHAIRMAN OF THE BOARD, CORNING GLASS WORKS; JOHN A. GUTH, VICE PRESIDENT, CORNING INTERNATIONAL CORP., AND DIRECTOR, EXTERNAL BUSINESS DEVELOPMENT, CORNING GLASS WORKS; AND ROBERT HOUGHTON (AMORY'S SON) WILL BE VISITING SAUDI ARABIA WITH FOLLOWING ITINERARY:

MAY 26 JIDDA (KANDARA PALACE HOTEL)  
MAY 27 RIYADH (TEXACO GUEST HOUSE) TEL. 33984 DAY,  
26940 NIGHT)  
MAY 28 JIDDA (KANDARA PALACE HOTEL)

GROUP IS INTERESTED IN INDUSTRIAL INVESTMENTS IN SAUDI  
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ARABIA IN GENERAL AND IN NATIONAL GLASS COMPANY NEAR DAMMAM IN PARTICULAR. (LATTER UNDER CONTROL OF ONE SAQQABI, WHO GUTH SAYS, IS NOT CAPABLE FROM EITHER TECHNICAL OR ECONOMIC STANDPOINT OF RUNNING COMPANY.) NO SAUDI PARTNER HAS YET BEEN FOUND, ALTHOUGH CORNING HAS HAD CONTACT WITH ABDUL-AZIZ AL-SULIMAN. GROUP HOPES DURING VISIT TO GET ACCURATE PICTURE OF HOW TO ACHIEVE CORNING'S AIMS IN SAUDI ARABIA.

2. I WOULD APPRECIATE YOUR GIVING GROUP APPROPRIATE  
ASSISTANCE. YOU MIGHT PUT THEM IN TOUCH WITH WHATEVER  
SENIOR MIN INDUSTRY OFFICIALS MAY BE AVAILABLE. PLEASE  
DRAW ON CON GEN DHAHRAN AND USLO RIYADH FOR ASSISTANCE. CHRISTOPHER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 23 may 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Number:** 1978STATE131185  
**Document Source:** CORE  
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**Drafter:** FHGERLACH:SLB  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Subject:** CORNING GLASS VISIT  
**TAGS:** BTRA, SA  
**To:** JIDDA  
**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014